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6239

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BARGAIN OFFERS ON Collected Broad-leaved Evergreens

On January 18 I wrote you that I would like to quote on your requirements in collected Broadleaved Evergreens for this spring and that on some items I could make real bargain prices. The purpose of this circular is to convince you of that fact. I am making up several special offers on carload shipments which you must agree are real bargains in every instance. After you look over these offerings you may wonder how I can do it. The answer is: Efficient organization operating over wide areas, volume of business, and small profit. **How about quality? The Best.**

If you do not find the combination meeting your particular needs let me quote on just what you want.

Orders accepted under usual trade conditions, prices f. o. b. Tennessee and North Carolina.

Car No. 1

1500 Azalea calendulacea 1 to 3 ft. clumps B&B \$600.00

Car No. 2

1000 Azalea calendulacea 2-4 ft. clumps B&B 750.00

The Azaleas in this Car No. 2, are all new wood,
50% well budded, 50% with from 10 to 20
stems per clumps. **Only two carloads available.**

Car No. 3

1000 Kalmia latifolia 1-2 ft. selected clumps 335.00

Car No. 4

800 Kalmia latifolia 1-3 ft. 375.00

Car No. 5

800 Rhododendron maximum 1½-2 ft. 360.00

Car No. 6

400 Rhododendron maximum 2-3 ft.

150 Rhododendron maximum 3-4 ft.

340.00

Car No. 7

500 Rhododendron maximum 2-5 ft.

350.00

Car No. 8

300 Rhododendron maximum 3-4 ft.

100 Rhododendron maximum 4-5 ft.

325.00

(Over)

Car No. 9	Rhododendron carolinianum 2-4 ft. B&B	1100.00
This is an exceptional offer. Only two carloads available at this price.		
Car No. 10	800 Rhododendron catawbiense 1½-3 ft.	700.00
Car No. 11	500 Rhododendron catawbiense 2-4 ft.	675.00
Car No. 12	1500 Pieris floribunda 1-2 ft. B&B Spread about equal to the height.	1000.00
Car No. 13	1500 Leucothoe catesbaei 1-3 ft. clumps	600.00
Car No. 14	350 Rhododendron maximum 2-3 ft. 100 Rhododendron catawbiense 2-3 ft. 100 Rhododendron carolinianum 2-3 ft. B&B	500.00
Car No. 15	1000 Kalmia latifolia 9-12 in. light clumps with ball of earth 1000 Rhododendron maximum 8-12 in. clumps with ball of earth	385.00

These are suitable for resale or can be lined out in the nursery rows for growing on. A real bargain.

For mixed car shipments I will be pleased to quote low prices consistent with quality stock.

I will also quote on quantities calling for less than a carload shipment.

Let me have your list of wants on lining out stock. I can furnish all grades.

Remember my Special Offer on Nursery Grown Seedlings of Carolina Hemlocks, 3-6 in., still holds good. The price is \$50.00 per 1000. Don't fail to plant out a quantity of this popular evergreen.

Fern and Flower Farm

EDWARD GILLETT

SOUTHWICK, MASSACHUSETTS